

Summary 2000 to 2009

	UK GAAP 1999/00 £000	UK GAAP 2000/01 £000
Revenue (note 2)	233,485	268,322
Overseas sales (note 2)	150,727	181,831
Profit before taxation, acquired intangibles amortisation and goodwill written off (note 3)	43,751	49,698
Net tangible assets/capital employed	89,755	99,991
Borrowings	14,700	7,758
Cash and cash equivalents	21,900	21,484
Employees (note 2)	2,975	3,059
Earnings per ordinary share (note 2)	6.08p	8.91p
Adjusted earnings per ordinary share (note 3)	8.41p	9.34p
Year on year increase/(decrease) in adjusted earnings per ordinary share	5.3%	11.1%
Return on sales (notes 2 and 4)	18.7%	18.5%
Return on capital employed (note 5)	44.7%	48.4%
Year on year increase in dividends per ordinary share	20%	15%
Ordinary share price at financial year end	95p	129p
Market capitalisation at financial year end	£340.1m	£465.7m

Notes:

1. The amounts disclosed for periods up to and including 2003/04 are stated on the basis of UK GAAP, as it is not practicable to restate amounts prior to the date of transition to IFRS.
2. Continuing and discontinued operations.
3. Adjusted to remove amortisation of goodwill and acquired intangible assets. IFRS figures include results of discontinued operations up to the date of their sales or closure but exclude profit on sale or closure.
4. Return on sales is defined as profit before taxation, goodwill/acquired intangible asset amortisation and exceptional items expressed as a percentage of revenue.
5. Return on capital employed is defined in note 3 to the accounts.
6. UK GAAP figures prior to 2000/01 have not been restated for the adoption of FRS 19 (Deferred Taxation).

UK GAAP 2001/02 £000	UK GAAP 2002/03 £000	UK GAAP 2003/04 £000	UK GAAP 2004/05 £000	IFRS 2004/05 £000	IFRS 2005/06 £000	IFRS 2006/07 £000	IFRS 2007/08 £000	IFRS 2008/09 £000
267,597	267,293	292,640	299,119	299,119	337,348	354,606	397,955	455,928
183,259	188,161	206,102	218,745	218,745	249,055	258,050	288,701	351,522
48,255	46,508	50,284	50,389	49,912	59,641	66,091	73,215	79,087
117,515	86,854	95,935	80,750	104,417	105,396	113,048	134,320	173,128
15,047	27,667	26,934	33,344	33,344	32,308	29,762	72,393	86,173
45,657	27,574	48,482	45,348	45,348	35,826	22,051	28,118	34,987
2,859	2,793	2,925	3,002	3,002	3,187	3,326	3,683	4,018
8.58p	7.76p	6.09p	7.97p	9.38p	11.08p	11.86p	13.49p	14.07p
9.10p	8.55p	9.44p	9.42p	9.45p	11.27p	12.42p	13.86p	15.30p
(2.6%)	(6.0%)	10.4%	(0.2%)	N/A	19.3%	10.9%	11.5%	10.4%
18.0%	17.4%	17.2%	16.8%	16.7%	17.7%	18.6%	18.4%	17.3%
45.7%	41.7%	50.5%	52.1%	48.8%	56.9%	60.1%	55.8%	47.7%
15%	10%	7%	5%	5%	5%	5%	5%	5%
164p	114p	149p	161p	161p	188p	220p	192p	156p
£598.2m	£416.7m	£546.5m	£593.8m	£593.8m	£693.4m	£821.8m	£717.7m	£583.7m